



Spacecoast Technical Network

Rebuilding Our Community, One Person at a Time

Issue 2014-#19
May 07, 2014

[JOIN STN! Click Here](#)

Friday's Speaker

Debbie Featherstone - Answers to Interview Questions

With over 20 years experience, Debbie partners with organizations to design, implement and manage people development solutions that builds strong leaders, engages and retains high performing workforce, and manages change initiatives. As a Performance Consultant and Executive Coach, she has worked with BASF, Lucent Technologies, AT&T, MetLife, Conrail, and Raytheon, among others.

Prior to Workplace Partners, Debbie was Vice President and co-founder of JIST Works, Inc based in Indianapolis, IN where she was a driving force in their revenue growth. Additionally, she designed and implemented systems and processes that provided a foundation to sustain fast growth for its national training and catalog sales.

Debbie has an MS in Adult Education from Indiana University and a BA in Psychology from Olivet University. She has written numerous articles and training manuals. Past president of Space Coast ASTD, Debbie is a certified Leadership Coach and facilitator of MBTI, FIRO-B, TKI Conflict Mode Instrument, Covey's Speed of Trust Simulation, and Managerial Assessment of Proficiency (MAP).



Debbie Featherstone

Upcoming Speakers

05/09 Debbie Featherstone - Answering Interview Questions
 05/16 Jack Mitchell
 05/23 Linda Meeuwenberg
 05/30 TBA

If you are interested in presenting at an STN breakfast meeting, please call Martin McClellan, Speaker Coordinator at (321) 759-5955, or email at: litamartin@msn.com

Success Stories . . .

Wanda Redmond - Has a job interview with Quinetiq.

Good Luck!

If you have a Success Story that you would like to share with the group, please

contact [Gail Peek](#).

Upcoming Events . . .

May 2014 [Florida SBDC Workshops](#)
 [2014 Export for Beginners - City of Cocoa](#)
 [Back In Black Event SPCA](#)
 [Fun Events for North Brevard](#)

05/08 [UCF Job Fair - UCF Arena 10:00-3:00](#)
 05-09 **Health Nurse will be at Friday morning meeting**
 05-09 [Ribbon Cutting Ceremony - Tefler, Faherty, Anderson & Hawkins, P.L.](#)
 05-13 [BizFest 50 - Expo for Entrepreneurs](#)
 05-14 **Business Development Focus Group Meeting - Fairfield Inns and Suites**
 05-15 [WID Space Coast Resource Exposition](#)
 05-16 [Movie in the Park & Food Truck Bazaar](#)
 05-17 [Military Appreciation Day](#)
 05-17 [PMI Professional Development Workshop](#)
 05-17 [SPCA Kitten Shower](#)
 05-24 [VietRiver Restaurant - 1st Anniversary Celebration](#)
 05-26 [Food Truck Bazaar at Sandpoint Park](#)
 05-26 [Memorial Day Celebration at Cocoa Riverfront Park](#)
 05-28 [Free Webinar for Entrepreneurs - Pricing for Profitability](#)
 05-28 **Business Development Focus Group Meeting - Fairfield Inns and Suites**
 05-29 [SBIR-STTR Phase I Grant Preparation Workshop](#)
 05-30 **Board of Director's Meeting** - following regular Friday meeting.

June 2014

06-03 [Rolling Readers Hosted Lunch](#)

06-10 [Dept of Energy Small Business Forum and Expo](#)

06/13-25 [4th Annual Sea Turtle Festival](#)

If you have an upcoming event that may be of interest to our group, please contact [Gail Peek](#).

Employment / Training Opportunities...

STN Discussion Forum Job Postings (Member Login Required)

[Local Opportunities with Craig Technologies](#)

[Opportunities with Harris Corporation](#)

[Goodwill Industries Jobs](#)

[Local Technical and Engineering Jobs in Brevard County](#)

[More Jobs in the Area](#)

[HOT JOBS from CareerSource - Brevard](#)

[TechPoint Training - FLMEP](#)

Important Links...

[NEW STN Members Website - REGISTRATION IS OPEN!!!!](#)

[STN on LinkedIn](#)

Weekly Article . . .

Informational interviews: A Networking Strategy

by [Jill Hinrichs](#)

Informational interviews are my favorite job-search strategy to help advance one's career. This type of interview provides a rare opportunity to gain invaluable, up-to-date knowledge about a specific business or industry from an "insider," as well as build a new network connection. Informational Interviewing is a job-search strategy that puts you in the interviewer's seat. You are reaching out to high-value contacts and asking for their time to ask questions about their company, job or industry.

I encourage you to find opportunities in your current job-search situation to reach out to new contacts and have these conversations. It is also a great way to gain experience talking to industry professionals to improve your interview skills.

Who to connect with about your career interests

Focus on targeting the following high-value connections for informational interviews:

- Job titles one, two and three levels above your target job title. These individuals can introduce you to the decision maker or might be in a position to make hiring decisions themselves.
- Your job title and similar. These people can give you the inside scoop on challenges within this position so you can best understand how to market yourself.
- One level beneath your job title. This is a good way to learn about how the organization promotes and provides growth opportunities for employees.
- Titles that interact with your job title. Focusing on these individuals can help you understand the goals of the departments that interact with your target job title and how to promote your communication skills in a relevant way.
- Staffing consultants/head hunters.
- Corporate recruiters.

[Read the Complete Article . . .](#)

Reference

Hinrichs, J. (2013, October 31). [Web log message]. Retrieved from <http://www.theworkbuzz.com/get-the-job/interviews/informational-interviews-a-networking-strategy/>

JOIN STN NOW !!!

The Spacecoast Technical Network Offers Two Levels of Membership

Associate Member - are seeking to re-establish their income stream. Many of our associate members have since moved on to new positions of employment. Some are starting their own business, while others have re-enrolled in an educational curriculum that will provide them with new skill sets and/or certificates for the next step in their career.

Business Support Member - offer the expertise and resources of their businesses to aid and assist the STN in its quest to strengthen the economic situation of the community. The support of the local business community is the key to the completion of all STN goals.

One Year Membership is just \$20. Contact [Herb McElrath](#), Director of Membership Services Via Email For More Information Or...

[Visit The STN Website](#)



About The Spacecoast Technical Network

The STN meets every Friday to network, share

a meal, and learn from informative speakers.

The membership is over one hundred and growing weekly. STN is about securing Employment for its members, enhancing skill sets through Educational resources, and providing ongoing professional support and expertise for new and exciting Entrepreneurial efforts.

Networking begins at 8:00am. A hot breakfast is served at 8:30. Cost for the breakfast is \$4 per person. The Spacecoast Technical Network meets in the parish hall of St. Gabriel's Episcopal Church, located at 414 Pine St., Titusville.

[CLICK HERE FOR INTERACTIVE MAP](#)

Subscribe To Our Newsletter!

[Forward this email](#)

 SafeUnsubscribe™



This email was sent to summers_ron@hotmail.com by stn.eventcoordinator@yahoo.com | [Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Spacecoast Technical Network | 4684 North Friday Circle | Cocoa | FL | 32926