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Sent: Tuesday, February 25, 2014 3:21 PM
To: pearcepd@cfl.rr.com
Subject: STN Newsletter - February 26, 2014 - Issue 2014 - #09

Rough draft of newsletter to be checked for errors. Thanks,



Spacecoast Technical Network

Rebuilding Our Community, One Person at a Time

Issue 2014-#09
February 26, 2014

Friday's Speaker

Phil Archer, State Attorney

Phil was elected State Attorney of the 18th Judicial Circuit for Brevard and Seminole Counties in November of 2012 and took office on January 8, 2013.

Phil served the office as an Assistant State Attorney for over 28 years prior to being elected. He was previously assigned to the Felony Intake Division as head of operation Cease-Fire where he was responsible for the review and filing of all firearm related crimes.

He has also served as a Division Chief in several major divisions as well as a felony and misdemeanor trial attorney. He ran the White Collar Crime, Civil and Consumer Fraud unit for over 10 years. He has won the annual State Attorney Pride In Excellence award twice and received the Brevard County Bar Association 2010 Government Attorney Professionalism Award.



Phil Archer - State Attorney

He will be speaking about identity theft and what is being done and touch on how prevalent the "knockout game" is in the area.

[Read more . . .](#)

Upcoming Speakers

02/28 Phil Archer - State Attorney

If you are interesting in presenting at an STN breakfast meeting, please call Martin McClellan, Speaker Coordinator at (321) 759-5955, or email at: litamartin@msn.com

Annual Memberships are now Due!

STN Annual Membership drive for 2014 is now underway. Please submit your updated profile and membership dues to [Kathleen Schutze](#), [Gail Peek](#), or [Patrick Pearce](#). The deadline for dues renewal is January 31, 2014.

Profile forms are located on the [STN Website](#) and dues can be paid via Pay-Pal. Thank you everybody for your prompt attention to this matter.

Success Stories . . .

[STN needs an HR Coordinator!](#)
[Anyone interested contact Herb McElrath](#)

Titusville City Council has three seats up for re-election if anyone is interested in running.

We had 27 people attend Friday's STN Meeting - Way to Go!

Al Kollar - Soon to be a Proud Grandfather, any day.

Gail Peek - Had a great interview with Elwood Tradesman, who is also looking for an immediate hire of a Safety Technician with Haz experience.

Congratulations Everyone!

If you have a Success Story that you would like to share with the group, please contact [Gail Peek](#).

Upcoming Events . . .

February Events

[UCF BIP - Events for Entrepreneurs](#)

[SBDC Start Up Workshops for February and March](#)
[Local Activities for Fun for February & March](#)

- 02-27 [Sears Call Center Job Hiring Blitz](#)
- 02-27 [Ribbon Cutting Ceremony - Collins Realty](#)
- 03-01 [Hangups Art Gallery - Ribbon Cutting Ceremony](#)
- 03-03 [5 Steps to Rapid Employment Class](#)
- 03-06 [Entrepreneur Start Up Quest 2014](#)
- 03-14 [Valiant Air Command Airshow](#)
- 03-18 Taste of Titusville
- 03-20 [Job Fair - CareerSource Brevard at the Radisson at the Port](#)
- 03-20 [Brevard Innovation](#)

If you have an upcoming event that may be of interest to our group, please contact [Gail Peek](#).

Employment / Training Opportunities...

STN Discussion Forum Job Postings (Member Login Required)

[Local Opportunities with Craig Technologies](#)

[Opportunities with Harris Corporation](#)

[Goodwill Industries Jobs](#)

[Local Technical and Engineering Jobs in Brevard County](#)

[More Jobs in the Area](#)

[HOT JOBS from CareerSource - Brevard](#)

[TechPoint Training - FLMEP](#)

Important Links...

[NEW STN Members Website - REGISTRATION IS OPEN!!!!](#)

[STN on LinkedIn](#)

Weekly Article...

Ask Amy! Questions about phone screenings and phone interviews

August 1st, 2013

You asked, she answered. This is the column where our resident Career Coach & Strategist responds to job-seeker questions.

Hi Amy,

I was wondering if you had any suggestions on how to conduct a phone screening with the HR representative. I have a phone interview with the internal HR recruiter from the company on Thursday. I have begun my research, and I am very familiar with this company because I have a family member who is employed there.

Any suggestions will be greatly appreciated.

*Regards,
Curious*

Dear Curious Candidate,

This is a brilliant question! I want you to know that there is a huge difference between the phone screening and the interview. Point No. 1: Think of it as a "phone screening". In an interview your answers are focused on recommending yourself for the job and your goal is to get the offer. On a phone screening, particularly with HR, your answers are focused on not being eliminated and your goal is to get the face-to-face interview with the decision-maker, who may not be the same person conducting the phone screening or may not be in HR at all. Point No. 2: Be sure to ask very detailed and smart next steps questions of your own at the end.

Here's an example:

"Thank you so much for taking the time to speak with me today and give me more information about the position. I really appreciate it, and I would like to send you a note of thanks. Could I get the correct spelling of your name? And how would you like me to send this note? Mailing address? Is there an email address? Or would you prefer if I connected with you on LinkedIn and just sent it as Inmail?"
But you're not done, yet! Also follow up with some of these questions:

[View The Full Article. . .](#)

[Do you like these Articles? Let me know . . . Gail Peek](#)

JOIN STN NOW !!!

The Spacecoast Technical Network Offers Two Levels of Membership

Associate Member - are seeking to re-establish their income stream. Many of our associate members have since moved on to new positions of employment. Some are starting their own business, while others have re-enrolled in an educational curriculum that will provide them with new skill sets and/or certificates for the next step in their career.

Business Support Member - offer the expertise and resources of their businesses to aid and assist the STN in its quest to strengthen the economic situation of the community. The support of the local business community is the key to the completion of all STN goals.

One Year Membership is just \$20. Contact [Herb McElrath](#), Director of Membership Services Via Email For More Information Or...

[Visit The STN Website](#)



About The Spacecoast Technical Network

The STN meets every Friday to network, share a meal, and learn from informative speakers.

The membership is over one hundred and growing weekly. STN is about securing Employment for its members, enhancing skill sets through Educational resources, and providing ongoing professional support and expertise for new and exciting Entrepreneurial efforts.

Networking begins at 8:00am. A hot breakfast is served at 8:30. Cost for the breakfast is \$4 per person. The Spacecoast Technical Network meets in the parish hall of St. Gabriel's Episcopal Church, located at 414 Pine St., Titusville.

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