

From: stn.eventcoordinator@yahoo.com on behalf of Spacecoast Technical Network
[stn.eventcoordinator@yahoo.com]
Sent: Wednesday, February 05, 2014 11:21 AM
To: pearcepd@cfl.rr.com
Subject: Corrected Copy of STN Newsletter - February 05, 2014 - Issue 2014 - #06



Spacecoast Technical Network

Rebuilding Our Community, One Person at a Time

**Corrected - Issue 2014-#06
February 05, 2014**

Friday's Speaker

Jerry Olguin - Space Coast Tech Council

Jerry Olguin is a Marketing Consultant for hire. Since, 2008, with his one-man marketing company, Contigo Marketing, he has served as a contracted Marketing Director for new companies that are in the start-up phase, or established companies looking to launch a new product or service. He has helped businesses capture market share and grow their bottom line.



Jerry Olguin - Space Coast
Tech Council

On January 1,2014 Jerry was asked to serve the community as Director, for the new Space Coast Technology Council of the Melbourne Regional Chamber of East Central Florida.

As Director of the SCTC, Olguin joins forces with representatives of the local tech community to develop and promote an umbrella organization where existing tech companies, start-ups and support organizations can come together to establish new contacts and resources.

[More.....](#)

Upcoming Speakers

- 02/07 Jerry Olguin - Space Coast Tech Council
- 02/14 Jim Caverly

If you are interesting in presenting at an STN breakfast meeting, please call Martin McClellan, Speaker Coordinator at (321) 759-5955, or email at: litamartin@msn.com

Annual Memberships are now Due!

STN Annual Membership drive for 2014 is now underway. Please submit your updated profile and membership dues to [Kathleen Schutze](#), [Gail Peek](#), or [Patrick Pearce](#). The deadline for dues renewal is January 31, 2014.

Profile forms are located on the [STN Website](#) and dues can be paid via Pay-Pal. Thank you everybody for your prompt attention to this matter.

Success Stories . . .

[STN needs an HR Coordinator!](#)
[Anyone interested contact Herb McElrath](#)

We had 35 people attend Friday's STN Meeting - Way to Go!

Bob Hill - Receiving funding from Goodwill Industries to acquire and online certificate for Technical Writing.

Congratulations Bob!

If you have a Success Story that you would like to share with the group, please contact [Gail Peek](#).

Upcoming Events . . .

Attn: Mark Your Calendars!!!

**02/06 7:00 pm STN Evening Meeting for Current Members AND Alumni Meeting
Held in St. Gabriel's Building 418**

February Events

[UCF BIP - Events for Entrepreneurs](#)
[Brevard Workforce February Course Schedule](#)
[SBDC Start Up Workshops for February and March](#)

Jan - Feb 14th - Discount on Airplane Ride with Tom Dankowski

- 02-06 [STN Evening Meeting for Current Members AND Alumni 7:00 pm](#)
- 02-10 [FIT & EDC - Presentation "Your Research on International Space Station"](#)
- 02/11&12 [Public Meeting on Shiloh Projects](#)
- 02-14 **Health Nurse visiting at STN Meeting.**
- 02-14 [Royal Oak Resort and Golf Club Ribbon Cutting Ceremony](#)
- 02-22 [Ribbon Cutting Ceremony - Premier Auto Care](#)
- 02-22 [SPCA Fundraiser - Phantom of the Pawpera](#)
- 02-27 [Ribbon Cutting Ceremony - Collins Realty](#)

If you have an upcoming event that may be of interest to our group, please contact [Gail Peek](#).

Upcoming Community Events . . .

Attn: Mark Your Calendars!!!

**02/06 7:00 pm [STN Evening Meeting for Current Members AND Alumni Meeting](#)
[Held in St. Gabriel's Building 418](#)**

This meeting is for both Current Members and Alumni Members. All are Welcome!

Great refreshments will be served.

This is a great opportunity to network with STN Members and to renew your annual memberships.

ALSO....

Public Forum -Commercial Launch needs a Commercial Launch Site

Don't let the business of the Space Coast be forced to Texas, Georgia, Virginia or elsewhere

Tuesday, February 11th 5:00-8:00 at New Smyrna Beach High School

or

Wednesday, February 12th 5:00-8:00 at Eastern Florida State College in Titusville

- * **FAA public hearings on a new purely commercial launch site at KSC on the Volusia/Brevard County line are coming. Many are working to provide a capability in Florida that will enable this new market to grow here instead of being forced elsewhere.**
- * **Environmental concerns are being raised, as they should be, and they will be addressed as part of the EIS process. However, we need a strong turnout by those who believe the long and successful partnership between Space and the Environment can continue.**
- * **Please show your support.. Wear Something Red**

If you have an upcoming event that may be of interest to our group, please contact [Gail Peek](#).

Employment / Training Opportunities...

STN Discussion Forum Job Postings (Member Login Required)

[Local Opportunities with Craig Technologies](#)

[Opportunities with Harris Corporation](#)

[Goodwill Industries Jobs - Updated 02/05/14](#)

[Local Technical and Engineering Jobs in Brevard County](#)

[More Jobs in the Area](#)

[HOT JOBS from Brevard Workforce](#)

[TechPoint Training - FLMEP](#)

[Prioria Robotics - New Jobs Listing](#)

Important Links...

[NEW STN Members Website - REGISTRATION IS OPEN!!!!](#)

[STN on LinkedIn](#)

Weekly Article...

5 Tips for Turning ANY Event into a Networking Opportunity

December 12th, 2011

By [Kyle Cleaver](#), CareerBuilder Writer

Life is full of chances to network. There are formal events: Luncheons, happy hours and dinners purposely designed for networking. And then there are more casual opportunities: After work get-togethers with co-workers or parties full of people you've never met.

But, even if the event has a more casual feel, you should never look at a social gathering (whether personal or professional) as "just another get-together with the guys." If you do, you are missing out on tremendous opportunities. Take the same approach to these functions as you would a career fair. Find out who is on the attendee list. With a little persuasion, you might even get the person in charge of organizing the event to email you the list. This will allow you to use your time effectively at the event.

A note to always remember: Don't waste your time connecting with people who are there for the same purpose you are. Your goal is to find those at the managerial level or higher. Those are the decision makers, and those are the ones you want to start a relationship with. How do you accomplish this task? Take a look at a few pointers that will help:

1. Start off right. When you find the attendees who are managers or higher, the way you begin your conversation is crucial. After introducing yourself, start by asking questions about them. If you have performed a thorough search on their company, include that information in your questions. This will establish a stronger connection and credibility. Your goal is to get them talking as much as possible. The more they talk, the more comfortable they feel around you. However, the more you talk about yourself, the less they will be engaged and interested in the conversation.

[View The Full Article. . .](#)

Special Article...

Let's All Support 'Red Fridays'

Forwarded by [Terry White](#)

Will you send this to my Daddy?

As a Company, Southwest Airlines is going to support 'Red Fridays.'

Last week I was in Atlanta , Georgia attending a conference. While I was in the airport, returning home, I heard several people behind me beginning to clap and cheer. I immediately turned around and witnessed one of the greatest acts of patriotism I have ever seen.

Moving through the terminal was a group of soldiers in their camos. As they began heading to their gate, everyone (well almost everyone) was abruptly to their feet with their hands waving and cheering.

When I saw the soldiers, probably 30-40 of them, being applauded and cheered for, it hit me. I'm not alone. I'm not the only red-blooded American who still loves this country and supports our troops and their families.

Of course, I immediately stopped and began clapping for these young unsung heroes who are putting their lives on the line everyday for us so we can go to school, work and home without fear of reprisal.

Just when I thought I could not be more proud of my country or of our service men and women, a young girl, not more than 6 or 7 years old, ran up to one of the male soldiers He kneeled down and said 'hi.' The little girl then asked him if he would give something to her daddy for her.

The young soldier, who didn't look any older than maybe 22 himself, said he would try and what did she want to give to her Daddy. Then suddenly the little girl grabbed the neck of this soldier, gave him the biggest hug she could muster and then kissed him on the cheek.

[View The Full Article. . .](#)

JOIN STN NOW !!!

The Spacecoast Technical Network Offers Two Levels of Membership

Associate Member - are seeking to re-establish their income stream. Many of our associate members have since moved on to new positions of employment. Some are starting their own business, while others have re-enrolled in an educational curriculum that will provide them with new skill sets and/or certificates for the next step in their career.

Business Support Member - offer the expertise and resources of their businesses to aid and assist the STN in its quest to strengthen the economic situation of the community. The support of the local business community is the key to the completion of all STN goals.

One Year Membership is just \$20. Contact [Herb McElrath](#), Director of Membership Services Via Email For More Information Or...

[Visit The STN Website](#)



About The Spacecoast Technical Network

The STN meets every Friday to network, share a meal, and learn from informative speakers.

The membership is over one hundred and growing weekly. STN is about securing Employment for its members, enhancing skill sets through Educational resources, and providing ongoing professional support and expertise for new and exciting Entrepreneurial efforts.

Networking begins at 8:00am. A hot breakfast is served at 8:30. Cost for the breakfast is \$4 per person. The Spacecoast Technical Network meets in the parish hall of St. Gabriel's Episcopal Church, located at 414 Pine St., Titusville.

[CLICK HERE FOR INTERACTIVE MAP](#)

Subscribe To Our Newsletter!

[Forward this email](#)

 SafeUnsubscribe



This email was sent to pearcepd@cfl.rr.com by stn.eventcoordinator@yahoo.com | [Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).
Spacecoast Technical Network | 4684 North Friday Circle | Cocoa | FL | 32926