



Spacecoast Technical Network

Rebuilding Our Community, One Person at a Time

Issue 2014 -#34
August 20, 2014

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Friday's Meeting

Guest Speaker:

Dennis Watkins: Titusville Chamber of Commerce - Networking

Dennis Watkins is the new Director of Member Services at the Titusville Chamber of Commerce.

He brings over 18 years of marketing, sales and networking experiences to the Chamber. He developed these skills while working in the life/health insurance and financial services field. Mr. Watkins ran his own independent brokerage during the past 5 years.

Prior to moving to Florida in 2007, he was a financial consultant with leading financial institutions Morgan Stanley and Merrill Lynch in Maryland where he received both the National Sales Director Award and the Sales Excellence Award. Prior to entering the insurance field, Mr. Watkins spent 22 years working as a Civil Engineer for both private sector and government agencies.

During the past 18 years, Mr. Watkins has been involved in multiple Chambers of Commerce. Most recently he was with the Cocoa Beach Chamber of Commerce where he served on the Board of Directors for 2 years as well as chaired the Business Resource Council.



Dennis Watkins

Mr. Watkins is an active Rotarian and serves on the Board of Directors for Senior Care of Brevard, an adult day care center specializing with Alzheimer, Dementia and Parkinson's patients.

Mr. Watkins will be speaking on Networking.

Positions that NEED Filling!

The **Event Coordinator** position needs a new back-up as our recent back is going to work as a substitute teacher.

The **Guest Speaker Coordinator** position needs a back up assistant.

Volunteers are still greatly needed to help cook, serve, and clean up for the STN Friday morning meetings!

If anyone is interested in this opportunity, please contact:
[Herb McElrath](#) or [Patrick Pearce](#)

Upcoming Speakers

08/22 Denny Watkins, Titusville Chamber of Commerce - Networking
 08/29 Labor Day Holiday - No Meeting
 09/05 Melanie LeBlanc - Ace Hardware - Weatherproofing your Home
 09/12 Town Hall Meeting
 09/19 Representative Steve Crisafulli
 09/26 Jack Mitchell - References

 10/31 Abby Kohut - Absolute Abby - "Linked In Guru"

If you are interested in presenting at an STN breakfast meeting, please call Martin McClellan, Speaker Coordinator at (321) 759-5955, or email at: litamartin@msn.com

Success Stories

Tips : 1) Use the plastic bags from the cleaners when travelling and your clothes will not be as wrinkled.

2) Wet dryer sheets will remove the bugs from your car. Follow up with a clean wet cloth to avoid streaks.

Remember, No Meeting on Friday, 08/29/14 Due to Labor Day Holiday!

If you have a Success Story that you would like to share with the group, please contact [Gail Peek](#).

Upcoming Events . . .

- Aug. 2014 [North Brevard Events for August](#)
[Enchanted Forest Events](#)
[SBDC Workshops](#)
[Florida Business Workshops](#)
[Goodwill Training & Events Calendar](#)
- 08-20 **Business Development Focus Group - 6:00. Fairfield Inns & Suites**
 08-20 [Affordable Health Care for You and Your Employees Seminar](#)
 08-22 [The View From Within the Spacesuit](#)
 08/26 **Board of Director's Meeting - 6:00. Fairfield Inns & Suites**
 08-27 [Creating Marketing Content for Success Seminar](#)
 08-27 [RCC Brevard School Supply Zone for Teachers](#)
- 09-02 [RCC Express PC and Peripheral, Inc](#)
 09-03 [Governor's Job Fair - Orlando](#)
 09-03 **Business Development Focus Group - 6:00. Fairfield Inns & Suites**
 09/05 **Business Connection Luncheon - Titusville COC - Titusville Library**
 09-13 [Warbird Museum - VAC Fly-In Breakfast](#)
 09-13 [RCC Aker Eye Center](#)
 09-24 [Tri-Regional Business Summit](#)
- 10-03 [2014 TechXpo](#)
 10/3-12 Art & Algorithms Festival in Downtown Titusville- Details Coming

If you have an upcoming event that may be of interest to our group, please contact [Gail Peek](#).

Weekly Article . . .

The Art of Career and Job-Search Networking: Critical Networking Tools for Job-Seekers

Critical career networking tools and resources for all job-seekers.

Networking is one of the most important -- if not the most important -- activities that job-seekers need to master to be truly successful in your job-search. Because the vast majority of job openings are never advertised, job-seekers need to have a network of contacts -- a career network -- that can provide support, information, and job leads. Read much more about networking in our *Key Networking Resources on the Web*.

Ready to start building your network of contacts... your circle of friends? We've organized the best career and job-search networking resources available to you -- both on and off the Web.

Key Networking Resources on the Web -- everything you need to become an expert in all aspects of networking, including an assessment, articles, guides, tips, and tutorials. **Start your networking journey here!**

Tools for Networking on the Web -- online communities that are great places to network -- and Websites that direct you to online communities focused on your profession or interests. Also includes information on discussion boards, Web hosting, and blogs.

The Art of Career and Job-Search Networking: Critical Networking Tools for Job-Seekers. (n.d.). Retrieved August 15, 2014, from <http://www.quintcareers.com/networking.html>

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[Read More . . .](#)

Employment / Training Opportunities...

STN Discussion Forum Job Postings (Member Login Required)

JOB POSTINGS HAVE BEEN MOVED TO MEMBER WEBSITE!!!

JOIN STN NOW !!!

**The Spacecoast Technical Network Offers
Two Levels of Membership**

Associate Member - are seeking to re-establish their income stream. Many of our associate members have since moved on to new positions of employment. Some are starting their own business, while others have re-enrolled in an educational curriculum that will provide them with new skill sets and/or certificates for the next step in their career.

Business Support Member - offer the expertise and resources of their businesses to aid and assist the STN in its quest to strengthen the economic situation of the community. The support of the local business community is the key to the completion of all STN goals.

One Year Membership is just \$20. Contact [Herb McElrath](#), Director of Membership Services Via Email For More Information Or...

[Visit The STN Website](#)



About The Spacecoast Technical Network

The STN meets every Friday to network, share a meal, and learn from informative speakers.

The membership is over one hundred and growing weekly. STN is about securing Employment for its members, enhancing skill sets through Educational resources, and providing ongoing professional support and expertise for new and exciting Entrepreneurial efforts.

Networking begins at 8:00am. A hot breakfast is served at 8:30. Cost for the breakfast is \$4 per person. The Spacecoast Technical Network meets in the parish hall of St. Gabriel's Episcopal Church, located at 414 Pine St., Titusville.

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