

Patrick Pearce

From: Spacecoast Technical Network [stn.eventcoordinator@yahoo.com]
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STN

Spacecoast Technical Network

Rebuilding Our Community, One Person at a Time

STN Newsletter
Issue 39
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Friday's Speakers



Bill Posey to Coordinate with Local Business Leaders for Federal Contracting Conference in August

By George M. Cecala
Communications Director
Congressman Bill Posey (FL-08)

MELBOURNE, FL - Congressman Bill Posey will host a **Federal Contracting Conference** at the **Florida Tech's Denius Student Center** in Melbourne on **August 5th and 6th**. The event is a chance for government contractors to have one-on-one meetings with procurement representatives from Washington, D.C., and Central Florida to

Patrick Pearce, President, LightWing Studios

Patrick has been an Entrepreneur all his life.

He is credited, along with Bob Metcalfe, inventor of Ethernet, with designing and successfully implementing the first business PC based Local Area Network (LAN) in New York in 1985. As a result, he was profiled in PC Week magazine as a visionary in connecting islands of disparate data.



**Patrick Pearce, President,
LightWing Studios**

He attended George Washington University and received certification as IBM Project Management Consultant. While at IBM, he was responsible for a major infrastructure upgrade to fiber optic technology and the rollout of over 4,000 PC desktops to the Cadet Barracks for the United

explore new contracting opportunities. It's also an opportunity for local businesses that specialize in technology, innovation, defense contracting and services to learn how to navigate the federal procurement process.

"Many of our local businesses specialize in technology, innovation and services that are applicable to meeting the needs of federal agencies," said **Congressman Posey**. "Learning how to navigate the federal procurement process and accessing decision makers within federal agencies helps Space Coast businesses and workers compete."

The agenda will include a keynote address by Congressman Bill Posey and presentations by key federal procurement officials. Other speakers include Melbourne Regional Chamber of Commerce, Greater Palm Bay Chamber of Commerce, Cocoa Beach Regional Chamber of Commerce, Titusville Area Chamber of Commerce, FL MEP, Women In Defense, GCAT, Florida 8(a) Alliance and special presentations by local defense contractors.

Many local organizations support the event and it's benefits to the community. **Lynda Weatherman, president and CEO of the Economic Development Commission of Florida's Space Coast noted that** "The federal government represents a key opportunity for Space Coast companies to tap into a funding source and client base that values innovation, precision and hard work - all hallmarks of the Space Coast's increasingly vibrant economy. We thank Congressman Posey for hosting this important event and encourage our county's strong base of defense and technology companies to participate."

Beth Gitlin, Director of the Women's Business Center at Florida Tech said "It's a unique opportunity for small businesses in our community to network with leaders in key positions with the federal and local governments and defense contracting industry. Our clients are excited to engage in individual matchmaking appointments with these key procurement officials to discover further opportunities for growth."

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States Military Academy at West Point. As a result of his leadership, the project was cited and awarded by both IBM and the Academy Commandant as the first project, at West Point, to ever come in ahead of schedule and under budget.

Patrick has been profiled in several IT Industry magazines, IBM advertising campaigns and, over the years, has started and overseen a number of successful business ventures. In 2007 he combined his business experience with his first love, music, having been a successful guitarist and recording studio engineer in New York prior to his IT career.

Together with his wife Lyuba, they started **LightWing Studios**, focusing on designing and manufacturing affordable musical instrument accessories that are "**Made In America**" out of 100% Green Materials. Their products are manufactured in Titusville, Florida.

Patrick is currently an active member of the Spacecoast Technical Network (STN) and serves on the Board of Directors and the Business Development Focus Group.

Upcoming Speakers

- 07/12 Patrick Pearce, Pres., LightWing Studios.
Launching A Home Based Business
- 07/19 Laura Canady, Director, City of Titusville Economic Development
- 07/26 Nancy N. Higgs, Pres., ESI Educ. Solut. Intl.
Meeting to be held at Titusville Library - Hanneman Room A
- 08/02 Troy Post, Director, North Brevard Economic Development Zone
- 08/09 Carey Beam, Rolling Readers

If you are interesting in presenting at an STN breakfast meeting, or know of someone who you would like to see, please contact Patrick Pearce, Speaker Coordinator at email:

[Local opportunities with Craig Technologies](#)

TRAINING

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pearcepd@cfl.rr.com or www.STNRebuilds.org.

Upcoming Events

Special Event:

07-12 [Chiron Urgent Care Ribbon Cutting](#)

07-15 [Web Developers 10 Weeks to a High Wage Career](#)

07-19 [Port Saint John Business Connection](#)

08-01 **FIRST STN ALUMNI MEETING! 7PM St Gabriel's Church!**

08-06 [Business Planning - Avoid Costly Mistakes, SBDC](#)

11-01 [Lubrication Specialist - Oil Change 14.99](#)

If you have an upcoming event that may be of interest to our group, please contact Jeff Patterson, by phone 321-255-5853 or email STN.eventcoordinator@yahoo.com



Spacecoast Technical Network

The Spacecoast Technical Network, STN, meets every Friday to network, share a meal, and learn from informative speakers. The membership is over one hundred and growing weekly. STN is about securing Employment for its members, enhancing skill sets through Educational resources, and providing ongoing professional support and expertise for new and exciting Entrepreneurial efforts.

Networking begins at 8:00am. A hot breakfast is served at 8:30. Cost for the breakfast is \$4 per person. The SpaceCoast Technical Network meets in the parish hall of St. Gabriel's Episcopal Church, located at 414 Pine St., Titusville. [CLICK HERE FOR INTERACTIVE MAP](#). For more information, contact Kevin Harrington at (321)302-4787, email: Kevin@STNrebuilds.org

Join Now!

The SpaceCoast Technical Network Offers Two Positions of Membership.

Associate Member - Associate members are seeking to re-establish their income stream. Many of our associate members have since moved on to new positions of employment. Some are starting their own business, while others have re-enrolled in an educational curriculum that will provide them with new skill sets and/or certificates for the next step in their career.

Business Support Member - Business support members offer the expertise and resources of their businesses to aid and assist the STN in its quest to strengthen the economic situation of the community. The support of the local business community is the key to the completion of all STN goals.

One Year Membership is just \$20

For more information contact Herb McElrath, Director of Membership Services at (321) 544-5932

Rebuilding Our Community... One Person At A Time

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