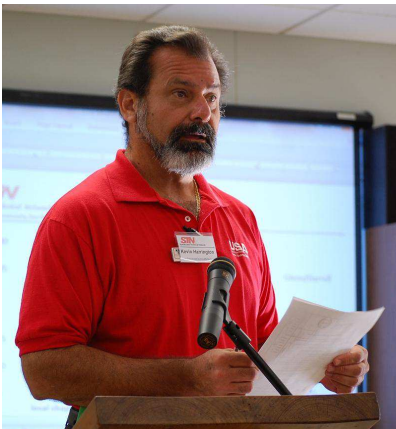




Spacecoast Technical Network

Rebuilding Our Community, One Person at a Time

STN Newsletter
Issue 20
February 13, 2013



Kevin Harrington
Director of Business Development, STN

People Person Lands Job Helping People

During his extended period of unemployment, Kevin Harrington reached out to many as Director of Business Development for the Spacecoast Technical Network. Though his own income was cut off in 2011, he sought to be involved in an effort that focused on others who had also been laid off when the space shuttle program was terminated.

Recently, Kevin was offered a full-time position as Staffing Specialist in the Titusville office of the Brevard Workforce. Harrington's 7 years as Manager of a Softgoods group for United Space alliance, and 15 years with USA as a technical trainer, made him the ideal candidate for the position. He has been given the special assignment of working with displaced aerospace workers. After completing his rigid training, Kevin will use his people skills and the resources of the Brevard Workforce to help others find new employment.

Friday's Speaker

Abby Kohut

Abby's career began in computer sales. She worked for a computer reseller for five years, managing major accounts such as Bear Stearns, Grey Advertising, Gartner Group and the Museum of Natural History and was elected into Apple's Million Dollar Club. Although successful in sales, Abby felt most passionate about hiring and mentoring new sales reps for the company. That passion motivated her to launch her career in Human Resources and career development.



Abby Kohut
President, Staffing Symphony, LLC

Abby's next successful recruiting project was at Cheyenne Software, where she recruited 500 employees in two years, effectively doubling the size of the company. Following that, Abby worked for Kaplan, Inc., a world leader in educational services, for seven years. Abby took on various roles including Senior Director of Recruiting and Career Development, which offered her the opportunity to lead a team of recruiters responsible for filling staff and management positions across the country. In particular, Abby led teams that hired 50 Customer Service Representatives in two months and 900 part time K-12 teachers in four months. She also career coached and mentored many top internal applicants into new roles within the company.

As a Staffing Consultant, Abby managed several recruiting projects for Alpha, Inc., one of which helped them double the size of the division, from 300 to 600 employees. Abby also led the expansion of a national outside sales force and support staff for the Economist Intelligence Unit, Economist Magazine and CFO Magazine. As the Interim Director of Recruiting for Beth Israel Medical Center and St. Luke's - Roosevelt Hospital, Abby managed a large recruiting team responsible for filling 1,000-2,000 positions per year and developed written documentation around their processes and procedures. She also managed an expansion project for LEO Pharma and helped them grow from six employees to 300 in two years.

Abby's articles on AbsolutelyAbby.com and her bi-weekly Career Wake Up Calls inspire job seekers to stay motivated as they continue their search for their ideal job. Abby has presented to over 200 groups and was recently interviewed on Fox News Live, ABC's Good Morning Connecticut, WKTU-FM, WOR-AM, WDVR-FM, and the Joe Franklin show on Bloomberg Radio. Her books "Absolutely Abby's 101 Job Search Secrets" and "Absolutely Abby's

Last June, Harrington stepped up to direct the activities of the Business Development Focus Group. The BDFG meets every other Wednesday at the Fairfield Inn and Suites in Titusville. The group is responsible for making corporate, political and educational inroads in the community and seeks to generate opportunities for STN members to connect in all three arenas.

As the Director of Business Development, Kevin also formulates policies, manages daily operations, plans the use of materials and human resources, and directs the STN's efforts to become a 501(3)c non-profit organization.

[Click here to read more about Kevin](#)

STN Member Job Board

[Local Technical and Engineering Jobs in Brevard County](#)

[Local opportunities with Craig Technologies](#)

TRAINING

[TechPoint Training-FLMEP](#)

[Veterans Retraining Program \(VRAP\) Helps Nearly 100K Enhance Job Skills](#)

[Click here for more information](#)

[Members Only Website Login](#)

STN on Linked In

Access Past Issues of the Weekly Newsletter - [CLICK HERE](#)



Top 12 Interview Questions Exposed" teach candidates secrets about the job search process that other recruiters won't tell you. Abby was selected as one of the top 100 influential people online according to Fast Company Magazine and was named as one of "The Monster 11 for 2011: Career Experts Who Can Help Your Job Search". Since 2009, Abby has been on a mission to help one million job seekers.

Upcoming Speakers

02/15 - Abby Kohut, President, Staffing Symphony, LLC.
 02/22 - Tom Dankowski, Space Coast Aviation Services, Inc
 03/01 - Gordon Hogan, Director UCF Incubator (co-presenter)
 03/01 - Jack Henkel, UCF Venture Lab (co-presenter)
 03/29 - Good Friday, No Meeting
 04/05 - Lynda Weatherman, President, EDC

If you are interesting in presenting at an STN Breakfast meeting, please call Martin McClellan, Speaker Coordinator at (321) 759-5955, or email at: litamartin@msn.com

Upcoming Events

02-14 [B.W. Simpkins Seminar for Entrepreneurial Development](#)
 02-14 [2013 Military.com/NCOA Career Expo & Job Fair](#)
 03-05 [Free Workshop, Selling to the Government](#)
 03-08 [Space Coast Energy Consortium - MegaWatt Ventures](#)
 03-15 [Goodwill Industries Job Fair/Career Expo](#)
 03-21 [Nida Corporation - Facility Tour - Melbourne, FL](#)
 04-26 [5th Annual Green Symposium - Stetson University](#)

If you have an upcoming event that may be of interest to our group, please contact Gail K. Peek, by phone 321-383-0664 or by email @ STN.eventcoordinator@yahoo.com.

Spacecoast Technical Network

The Spacecoast Technical Network, STN, meets every Friday to network, share a meal, and learn from informative speakers. The membership is over one hundred and growing weekly. STN is about securing Employment for its members, enhancing skill sets through Educational resources, and providing ongoing professional support and expertise for new and exciting Entrepreneurial efforts.

Networking begins at 8:00am. A hot breakfast is served at 8:30. Cost for the breakfast is \$4 per person. The SpaceCoast Technical Network meets in the parish hall of St. Gabriel's Episcopal Church, located at 414 Pine St., Titusville. [CLICK HERE FOR INTERACTIVE MAP](#)
 For more information, contact Kevin Harrington at (321)302-4787, email: Kevin@STNrebuilds.org

Join Now!

The SpaceCoast Technical Network Offers Two Positions of Membership.

Associate Member - Associate members are seeking to re-establish their income stream. Many of our associate members have since moved on to new positions of employment. Some are starting their own business, while others have re-enrolled in an educational curriculum that will provide them with new skill sets and/or certificates for the next step in their career.

Business Support Member - Business support members offer the expertise and resources of their

businesses to aid and assist the STN in its quest to strengthen the economic situation of the community. The support of the local business community is the key to the completion of all STN goals.

One Year Membership is just \$20

For more information contact Herb McElrath, Director of Membership Services at (321) 544-5932

Rebuilding Our Community...One Person At A Time

[Forward this email](#)



This email was sent to jerry@contigomarketing.com by jerryolquin@stnrebuilds.org | [Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Spacecoast Technical Network | 8114 Windover Way | Titusville | FL | 32780